

Date: 12 August, 2014

FISHER OFFSHORE INCREASES PRODUCT PORTFOLIO AS IT TARGETS NEW MARKETS

A north-east specialist in lifting, deck machinery, subsea tooling and excavation has extended its relationship with one of the world's leading suppliers of industrial equipment as it targets new opportunities within the energy and manufacturing industries.

Fisher Offshore is already one of the UK's largest providers of Ingersoll Rand winches and hoists and recently extended this distributorship to include tools as it looks to increase its integrated offering to both its current and prospective clients.

The increase in product portfolio will see Fisher Offshore house the largest stock of Ingersoll Rand air powered tools in the UK, with a range of cordless tools, service tools, and industrial tools being made available for sale.

The move has also seen the north-east company become an OEM certified service centre for the range of tools and is now also equipped to carry out HAVS (hand and arm vibration) testing.

Graeme Brand, air products manager at Fisher Offshore, is delighted with the extension of the relationship with Ingersoll Rand and is looking forward to the prospect of potentially entering into new sectors as a result.

He said: "This extension of the current working relationship with Ingersoll Rand gives Fisher Offshore, and in particular its pneumatic department, a brand new product range to add to its current portfolio. It complements our offering to our existing customer base but it also has the potential to open up new opportunities in markets out with oil and gas.

"It is development like this that will allow Fisher Offshore to continue to provide a fully integrated service to current and prospective clients and it's pleasing to be in a position to increase our offering. It's an incredibly positive step for the company as a whole."

Brian Norton, business sales manager at Ingersoll Rand, said: "Ingersoll Rand is delighted that Fisher Offshore is extending their Ingersoll Rand product offering into power tools.

"We believe that Fisher Offshore will become a leading and valued partner for our power tools division by offering a complete solution, from service to HAVS and stock availability. By having Fisher Offshore as an additional partner, we are confident that users of our products will have increased access and a better understanding of the Ingersoll Rand portfolio that's available to them."

Fisher Offshore is a lifting, deck machinery, subsea tooling and subsea excavation specialist for the offshore, subsea and marine industries. Part of James Fisher and Sons plc, Fisher Offshore offers fully integrated engineered solutions alongside a comprehensive range of equipment for rental and sale, including but not limited to: winches and hoists, marine cranes and deck machinery, subsea hydraulic tooling, breathing air compressors, handling systems and deck equipment.

The company also provides subsea excavation services and precision engineering and fabrication services and is an authorised distributor and service centre for Ingersoll Rand equipment.

For further information, visit www.fisheroffshore.com

ENDS

Issued on behalf of Fisher Offshore and by Citrus:Mix. For further information, please contact Paul Smith or Phil Moar on 01224 439990 or phil@citrusmix.com